

DREAM BOATING ON LAKE SAIMAA

Saimaa Boating makes boating easier than ever with the new timeshare ownership model. Now you can enjoy boating without the hassle of boat maintenance and repairs. The all-inclusive service package that comes with the boat at Saimaa Boating will insure that you can enjoy boating without worries.

Beginning from EUR 5500 you can enjoy two weeks of unforgettable boating that you, your family and/or friends can share on Lake Saimaa. One share equal 10 % of boat ownership.

If you for some reason have time to boat yourself, you have an opportunity to earn some interest on your capital invested by letting Saimaa Boating to rent out your weeks.

Saimaa Lake Region is located in Eastern Finland. As Europe's largest lake region it offers endless opportunities for exploration, peace and calm, vibrant city life

and overall clean environment and quality lake water. Lake Saimaa is home to the endangered relic seal species, Saimaa ringed seal (*Pusa hispida saimensis*). Network of well maintained and safe ship lanes lead you to the wonders of the lake nature and with the help of trustworthy charts and plotter you can extend your trip even beyond frequented harbors.

Now you and your family have the opportunity to enjoy affordable boating without any compromises in quality and size of the boat. You have dreamed of your own boat that decided against it due to lack of time, trouble of maintenance and lack of boating experience? SB-boat share is the solution that opens a totally new opportunity for boating which easy, inexpensive and without the hassles of boat maintenance. There is a Finland's largest collection for you to choose the boat that fits your need. First you make a selection and decide, how many weeks of boating time per summer you need. Saimaa Boating will take care of all the rest.

BABRO Classic 1150XL Volvo Penta D3

SB-price 2011:
38.900€



Babro has all the features you could expect from a 12 m quality Dutch steel yacht. The 4 m wide yacht contains two spacious sleeping cabins with bathrooms and ample storage. Salon and pentry are well equipped and have ample space for spending quality time. The steering cabin on the upper deck gives good views to the Lake Saimaa for the captain as well as the passengers. Elegant spiral staircase leads to the bathing platform in the rear. With Babro yacht you can enjoy the lakes in unhurried way without any compromises.

Nidelv 28C Volvo D3-110 106hp

SB-price 2010:
16.500€



This luxurious Norwegian classic boat made a comeback to Finland with Saimaa Boating as a renewed version. It provides uncompromised comfort for even long journeys on Lake Saimaa for up to 6 persons. From the spacious sun deck you can enjoy the sceneries. The boat is an ecological choice for unhurried holiday.

BELLA FALCON Volvo D3-200/DPF

SB-price 2011:
11.500€



Bella Falcon provides speed and comfort for those who can appreciate the elegant classic boat. As all Saimaa Boating models, the boat comes fully equipped for navigation and living with pentry, heater and separate WC. It caters for a small family or couple who want to experience more during the holiday on Lake Saimaa.

AQUADOR 22C

SB-price 2011:
7.700€



This is multiple use boat representing the best boat design and providing very practical planning of interior space. No wonder this has become the favorite of boaters. This stable boat is reliable and easy to handle in all conditions. This boat is an excellent choice in its class.

BELLA 703 Yanmar 3 YH4-E 40hp

SB-price 2011:
5.900€



Bella 703 is a handy boat comfortable travel and living for a couple or small family. Good planning and efficient use of space satisfy your needs. The 40 hp engine gives nice speed and enables economical and ecological boating experience.

**SAIMAA
BOATING**

Saimaa Boating Rentals

We also rent out quality boats on Lake Saimaa. All our boats are well equipped. In the harbors all services and activities are readily available. Comprehensive insurance is included in the price.

Via rental into a member and shareholder

We give you a unique opportunity to convert your boat rental after the rental week into a share in one of our boats. When you decide to become a member, the rental price will be compensated in the share price.

Saimaa Boating boat share

Select the suitable boat model depending on your needs, preferences and boating experience. With one share you are entitled to 2 weeks of boating every summer. The Saimaa Boating collection provides a modern selection of boat models that come fully equipped for your safety and comfort. Our wide selection is unrivalled in the Finnish boat rental and timeshare market. There is a suitable model and comfortable path into the hobby even for beginners via Saimaa Boating. Our promise is that you never need to regret your decision, because we guarantee that you always have to option to change model for a larger boat should you reassess your needs. The money you invest in your boat shares is safe and when changing the mode you only need to pay the difference in value.

Each boat has 10 shares. The planned operating period of the boat is 10 years. After that the boat will be sold and each owner will receive her/his share of the selling price and has the option to convert the share into a share in a brand new boat. If you prefer to leave Saimaa Boating, it is possible to sell the share. Our customers always have the option to upgrade the share to a bigger model. In the event of share transfer or purchasing an own boat via us, we reimburse the shares on the basis of 5% annual decrease of the capital.

Boating customized according to your needs

The shareholder's boating weeks are rotating so that you will always have one week in the high season in the period of mid-June – mid-August. Should you require more time and flexibility, Saimaa Boating premium share is packaged to provide.

Prefer own the boat?

We are also resellers of the boat models in SB-collection. In addition to Finnish Bella and Aquador boat we are also the importers Nidelv and Babro Yachts. The imported boat come the exclusive Saimaa Boating features such as heater, bow thruster, plotter and tarpaulin/sun shade. Ask for a competitive quotation! And naturally, comprehensive Saimaa Boating service contract (containing berth, insurance, winter storage, service and maintenance, insurance) is available for boats bought for own use.



Saimaa Boating Harbors

Saimaa Holiday Oravi, Savonlinna is the home of Saimaa Boating boats. Oravi is located north of Savonlinna in a beautiful lake side village, which is centrally located near the natural wonders of Saimaa archipelago and with direct access to Linnansaari national park. From Oravi scenic routes lead to four directions giving possibility to choose the itinerary from several alternatives. The harbor facilities include shops, safe parking, barbeque grill site, WC, sauna and showers and laundry. All necessary services including fuel are available. Ruukinranta restaurant with its buffet table and fish menu completes your stay.

We provide a harbour also at Punkaharjun Lomakeskus, Punkaharju and reserved places in the centre of Savonlinna where it is possible have a stopover and stay overnight. The berths are only three hundred meters from Olavinlinna castle, Savonlinna restaurants and the Linnankatu shopping street with galleries and handicraft and design stores. There is no better way to visit Savonlinna Opera Festival than with your own boat! The summer in Savonlinna is famous worldwide for its lively yet cozy atmosphere.

Become a good skipper

Boating on Lake Saimaa is easy and generally safe because of well marked lanes and safe waters. It is nevertheless necessary to know the basics of navigation – including navigation rules, handling of the boat and ways to handle exceptional situations. We provide Garmin plotter and quality charts with the boat, which makes navigations tasks significantly easier. Saimaa Boating also cares about the safety the members and wants to ensure that everyone is up to the task. We want to make sure that you are both competent and confident upon leaving the harbor.

Saimaa Boating licence is a proof that you have mastered the basics of boating. Every year we start the season in May with a boating school that provides hands on practice with your boat. If you still feel uncertain after the boating school, SB can upon request provide a personal trainer for a day or two. Boating school is also a good introduction to boating.

SAIMAA BOATING.fi

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